

Firmwide Composite Report



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End Date: December 31, 2018

Net of Advisory Fees (*fees accrued monthly*)

Composite for portfolio consisting of: 100 to 100

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Year 2009	35.6%	34.3%	22.2%	22.0%	\$61.13	1,101	5.2%	\$4,612.0
Year 2010	13.9%	14.9%	24.1%	24.2%	\$58.41	902	1.3%	\$7,077.1
Year 2011	-7.7%	-4.8%	19.8%	20.6%	\$42.53	714	1.2%	\$7,150.3
Year 2012	13.4%	16.8%	16.7%	17.0%	\$35.72	554	1.6%	\$3,683.8
Year 2013	24.5%	26.1%	13.6%	13.8%	\$43.10	488	2.1%	\$4,040.9
Year 2014	3.7%	5.8%	9.6%	10.3%	\$42.63	458	1.4%	\$4,232.2
Year 2015	-3.9%	-1.8%	10.2%	10.8%	\$37.15	473	1.5%	\$3,895.8
Year 2016	6.6%	9.6%	10.5%	11.1%	\$45.36	733	1.8%	\$4,102.2
Year 2017	21.4%	23.6%	9.8%	10.4%	\$88.57	1,928	1.4%	\$5,011.1
Year 2018	-10.9%	-8.7%	10.0%	10.7%	\$97.27	2,589	0.9%	\$5,108.8
Compound Return	8.8%		1/1/2009 - 12/31/2018					

Composite for portfolio consisting of: 87 to 100

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Year 2009	35.3%	32.2%	22.2%	20.6%	\$521.21	9,266	4.1%	\$4,612.0
Year 2010	13.4%	14.1%	24.0%	22.7%	\$513.34	7,873	1.2%	\$7,077.1
Year 2011	-7.1%	-4.3%	19.4%	19.3%	\$409.09	6,979	1.5%	\$7,150.3
Year 2012	12.4%	15.8%	16.1%	16.0%	\$390.61	5,915	1.4%	\$3,683.8
Year 2013	21.4%	24.4%	13.0%	13.0%	\$408.18	5,885	2.7%	\$4,040.9
Year 2014	3.3%	5.5%	9.0%	9.7%	\$393.97	5,275	1.2%	\$4,232.2
Year 2015	-4.2%	-1.7%	9.6%	10.1%	\$332.01	4,677	1.4%	\$3,895.8
Year 2016	6.5%	9.1%	9.8%	10.5%	\$337.56	5,002	1.3%	\$4,102.2
Year 2017	19.9%	22.1%	9.1%	9.7%	\$450.46	7,060	1.7%	\$5,011.1
Year 2018	-10.6%	-8.0%	9.4%	10.0%	\$429.47	8,221	1.0%	\$5,108.8
Compound Return	8.2%		1/1/2009 - 12/31/2018					

Composite for portfolio consisting of: 71 to 86

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Year 2009	33.0%	26.9%	20.5%	17.3%	\$1,528.53	26,339	4.2%	\$4,612.0

Year 2010	12.2%	11.9%	21.9%	19.1%	\$1,574.04	23,040	1.2%	\$7,077.1
Year 2011	-5.6%	-3.4%	17.2%	16.2%	\$1,444.77	21,656	1.5%	\$7,150.3
Year 2012	11.3%	13.2%	13.8%	13.4%	\$1,332.35	19,397	1.5%	\$3,683.8
Year 2013	16.9%	20.2%	11.1%	10.9%	\$1,440.65	17,994	2.7%	\$4,040.9
Year 2014	2.6%	4.7%	7.8%	8.1%	\$1,390.43	16,633	1.1%	\$4,232.2
Year 2015	-4.2%	-1.3%	8.1%	8.5%	\$1,224.18	15,210	1.3%	\$3,895.8
Year 2016	5.8%	7.7%	8.3%	8.8%	\$1,208.36	14,637	1.3%	\$4,102.2
Year 2017	16.1%	18.5%	7.6%	8.2%	\$1,398.50	14,253	1.8%	\$5,011.1
Year 2018	-9.3%	-6.4%	7.8%	8.4%	\$1,252.34	14,273	1.1%	\$5,108.8

Compound Return 7.2% 1/1/2009 - 12/31/2018

Composite for portfolio consisting of: 57 to 70

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Year 2009	29.1%	21.7%	17.9%	14.0%	\$644.80	10,140	3.8%	\$4,612.0
Year 2010	11.0%	9.7%	18.9%	15.4%	\$697.74	9,524	1.1%	\$7,077.1
Year 2011	-3.9%	-2.5%	14.4%	13.1%	\$669.46	9,383	1.5%	\$7,150.3
Year 2012	10.3%	10.7%	11.5%	10.8%	\$772.44	10,366	1.3%	\$3,683.8
Year 2013	13.0%	16.2%	9.3%	8.8%	\$966.95	10,796	2.3%	\$4,040.9
Year 2014	2.3%	3.8%	6.6%	6.6%	\$996.40	10,459	1.0%	\$4,232.2
Year 2015	-3.9%	-1.0%	6.8%	6.9%	\$921.48	10,093	1.1%	\$3,895.8
Year 2016	5.4%	6.4%	6.8%	7.1%	\$1,001.90	10,571	1.2%	\$4,102.2
Year 2017	13.1%	14.9%	6.3%	6.6%	\$1,238.87	11,278	1.6%	\$5,011.1
Year 2018	-7.8%	-4.8%	6.4%	6.8%	\$1,151.29	11,489	1.1%	\$5,108.8

Compound Return 6.4% 1/1/2009 - 12/31/2018

Composite for portfolio consisting of: 40 to 56

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Year 2009	23.9%	16.1%	14.8%	10.5%	\$164.06	2,503	3.9%	\$4,612.0
Year 2010	9.4%	7.4%	15.5%	11.5%	\$224.55	2,776	1.3%	\$7,077.1
Year 2011	-2.0%	-1.7%	11.2%	9.8%	\$299.03	2,794	1.3%	\$7,150.3
Year 2012	9.1%	8.0%	8.7%	8.1%	\$308.78	3,316	1.4%	\$3,683.8
Year 2013	8.5%	12.0%	7.4%	6.6%	\$349.73	3,180	2.2%	\$4,040.9
Year 2014	1.9%	2.9%	5.2%	4.9%	\$360.58	3,090	1.0%	\$4,232.2
Year 2015	-3.4%	-0.7%	5.3%	5.1%	\$349.16	3,021	1.0%	\$3,895.8
Year 2016	4.7%	4.9%	5.3%	5.3%	\$357.66	3,436	1.2%	\$4,102.2
Year 2017	9.7%	11.2%	4.8%	5.0%	\$435.58	3,651	1.7%	\$5,011.1
Year 2018	-6.3%	-3.2%	4.9%	5.1%	\$426.79	3,868	1.1%	\$5,108.8

Compound Return 5.2% 1/1/2009 - 12/31/2018

Composite for portfolio consisting of: 20 to 39

	Composite Returns		3-Year Standard Deviation		Total Assets	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM	(\$ Million)			
Year 2009	21.0%	10.0%	na*	na*	\$22.17	232	6.0%	\$4,612.0
Year 2010	7.6%	4.7%	na*	na*	\$25.71	260	1.2%	\$7,077.1
Year 2011	-0.2%	-0.9%	8.1%	6.1%	\$45.39	481	1.2%	\$7,150.3
Year 2012	7.1%	5.0%	6.0%	5.1%	\$59.66	544	1.3%	\$3,683.8
Year 2013	3.8%	7.4%	5.2%	4.1%	\$59.36	394	1.6%	\$4,040.9
Year 2014	1.6%	1.8%	3.6%	3.1%	\$56.93	384	1.0%	\$4,232.2
Year 2015	-2.3%	-0.4%	3.4%	3.2%	\$54.68	401	1.2%	\$3,895.8
Year 2016	3.4%	3.2%	3.2%	3.3%	\$61.34	511	1.3%	\$4,102.2
Year 2017	5.5%	7.2%	3.0%	3.1%	\$67.28	544	1.6%	\$5,011.1
Year 2018	-4.1%	-1.3%	3.0%	3.2%	\$63.33	610	1.1%	\$5,108.8
Compound Return	4.2%		1/1/2009 - 12/31/2018					

Composite for portfolio consisting of: Protection 100 to 100

	Composite Returns		3-Year Standard Deviation		Total Assets	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM	(\$ Million)			
Period 2/1/2010-12/31/2010	18.3%	19.8%	na*	na*	\$0.48	3	na	\$7,077.1
Year 2011	-8.7%	-4.8%	na*	na*	\$0.37	3	na	\$7,150.2
Period 1/1/2012-9/30/2012	8.5%	13.9%	na*	na*	na	na	na	na
Period 4/1/2014-12/31/2014	5.8%	4.4%	na*	na*	\$1.61	3	na	\$4,232.2
Year 2015	-2.7%	-1.8%	na*	na*	\$3.90	9	0.7%	\$3,895.8
Year 2016	8.5%	9.6%	na*	na*	\$3.78	26	0.9%	\$4,102.2
Year 2017	20.8%	23.6%	9.2%	10.4%	\$4.11	18	1.2%	\$5,011.1
Year 2018	-10.2%	-8.7%	9.6%	10.7%	\$4.56	22	0.6%	\$5,108.8
Period Return	4.1%		4/1/2014 - 12/31/2018					

Composite for portfolio consisting of: Protection 87 to 100

	Composite Returns		3-Year Standard Deviation		Total Assets	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM	(\$ Million)			
Period 2/1/2010-12/31/2010	17.2%	18.6%	na*	na*	\$5.25	58	na	\$7,077.1
Year 2011	-8.7%	-4.3%	na*	na*	\$6.67	67	0.4%	\$7,150.3
Year 2012	5.7%	15.8%	na*	na*	\$2.72	47	1.6%	\$3,683.8
Year 2013	22.2%	24.4%	10.3%	13.0%	\$4.04	35	1.2%	\$4,040.9
Year 2014	5.5%	5.5%	8.1%	9.7%	\$6.48	52	1.1%	\$4,232.2
Year 2015	-3.4%	-1.7%	9.7%	10.1%	\$8.34	42	0.9%	\$3,895.8
Year 2016	8.6%	9.1%	9.8%	10.5%	\$8.48	63	0.8%	\$4,102.2
Year 2017	20.3%	22.1%	9.1%	9.7%	\$11.14	88	1.5%	\$5,011.1

Year 2018	-9.7%	-8.0%	9.4%	10.0%	\$17.95	140	0.6%	\$5,108.8
Compound Return	5.9%	2/1/2010 - 12/31/2018						

Composite for portfolio consisting of: Protection 71 to 86

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 2/1/2010-12/31/2010	14.5%	15.7%	na*	na*	\$36.77	311	na	\$7,077.1
Year 2011	-6.6%	-3.4%	na*	na*	\$47.10	418	1.2%	\$7,150.3
Year 2012	5.6%	13.2%	na*	na*	\$31.55	275	2.5%	\$3,683.8
Year 2013	18.0%	20.2%	8.8%	10.9%	\$33.66	278	2.0%	\$4,040.9
Year 2014	3.6%	4.7%	7.0%	8.1%	\$42.86	344	1.0%	\$4,232.2
Year 2015	-4.0%	-1.3%	8.3%	8.5%	\$41.10	327	0.7%	\$3,895.8
Year 2016	7.0%	7.7%	8.3%	8.8%	\$42.74	349	0.7%	\$4,102.2
Year 2017	17.2%	18.7%	7.7%	8.2%	\$72.24	499	1.8%	\$5,011.1
Year 2018	-8.5%	-6.4%	8.0%	8.4%	\$81.28	703	0.7%	\$5,108.8
Compound Return	4.8%	2/1/2010 - 12/31/2018						

Composite for portfolio consisting of: Protection 57 to 70

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Year 2010	9.4%	9.7%	na*	na*	\$46.01	341	na	\$7,077.1
Year 2011	-5.0%	-2.5%	na*	na*	\$80.95	709	1.3%	\$7,150.3
Year 2012	4.1%	10.7%	8.5%	10.8%	\$64.55	608	2.7%	\$3,683.8
Year 2013	14.5%	16.2%	7.1%	8.8%	\$75.84	590	1.9%	\$4,040.9
Year 2014	3.6%	3.8%	5.9%	6.6%	\$116.71	823	1.1%	\$4,232.2
Year 2015	-3.4%	-1.0%	7.1%	6.9%	\$116.97	829	0.7%	\$3,895.8
Year 2016	6.4%	6.4%	7.0%	7.1%	\$132.89	956	0.6%	\$4,102.2
Year 2017	14.1%	14.9%	6.4%	6.6%	\$158.83	1,103	1.4%	\$5,011.1
Year 2018	-7.3%	-4.8%	6.7%	6.8%	\$181.26	1,340	0.7%	\$5,108.8
Compound Return	3.8%	1/1/2010 - 12/31/2018						

Composite for portfolio consisting of: Protection 40 to 56

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 2/1/2010-12/31/2010	9.4%	9.5%	na*	na*	\$14.91	142	na	\$7,077.1
Year 2011	-3.2%	-1.7%	na*	na*	\$27.29	259	0.8%	\$7,150.3
Year 2012	4.2%	8.0%	na*	na*	\$37.52	335	1.5%	\$3,683.8
Year 2013	10.5%	12.0%	5.7%	6.6%	\$39.90	425	1.8%	\$4,040.9
Year 2014	2.6%	2.9%	4.9%	4.9%	\$35.58	334	1.0%	\$4,232.2
Year 2015	-3.0%	-0.7%	5.7%	5.1%	\$35.68	294	0.9%	\$3,895.8

Year 2016	5.6%	4.9%	5.5%	5.3%	\$44.21	357	0.6%	\$4,102.2
Year 2017	10.8%	11.2%	4.9%	5.0%	\$51.08	482	1.6%	\$5,011.1
Year 2018	-6.0%	-3.2%	5.2%	5.1%	\$61.93	588	0.8%	\$5,108.8
Compound Return	3.3%	2/1/2010 - 12/31/2018						

Composite for portfolio consisting of: Protection 20 to 39

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 2/1/2010-12/31/2010	6.5%	6.0%	na*	na*	\$3.29	24	na	\$7,077.1
Year 2011	-1.8%	-0.9%	na*	na*	\$3.59	26	0.8%	\$7,150.3
Year 2012	1.0%	5.0%	na*	na*	\$2.88	19	0.7%	\$3,683.8
Year 2013	6.3%	7.4%	3.8%	4.1%	\$2.99	25	0.5%	\$4,040.9
Year 2014	1.8%	1.8%	3.3%	3.1%	\$2.37	20	0.2%	\$4,232.2
Year 2015	-2.0%	-0.4%	3.8%	3.2%	\$2.56	20	0.3%	\$3,895.8
Year 2016	3.0%	3.2%	3.5%	3.3%	\$3.45	29	0.6%	\$4,102.2
Year 2017	6.7%	7.2%	3.0%	3.1%	\$4.50	50	1.1%	\$5,011.1
Year 2018	-4.1%	-1.3%	3.4%	3.2%	\$5.07	66	0.6%	\$5,108.8
Compound Return	1.9%	2/1/2010 - 12/31/2018						

Composite for portfolio consisting of: Focused Strategies - Active High-Quality Equities

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 6/1/2016 - 12/31/2016	2.8%	7.1%	na*	na*	\$2.92	26	na	\$4,102.2
Year 2017	20.6%	23.6%	na*	na*	\$4.34	44	0.3%	\$5,011.1
Year 2018	-8.8%	-8.7%	na*	na*	\$4.84	59	0.4%	\$5,108.8
Period Return	4.9%	6/1/2016 - 12/31/2018						

Composite for portfolio consisting of: Focused Strategies - Active Income

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 3/1/2014-12/31/2014	0.9%	6.0%	na*	na*	\$0.92	15	na	\$4,232.2
Year 2015	-5.7%	-7.0%	na*	na*	\$4.61	43	0.2%	\$3,895.8
Year 2016	7.9%	12.1%	na*	na*	\$19.90	146	2.5%	\$4,102.2
Year 2017	13.0%	6.1%	7.5%	8.2%	\$57.43	334	3.4%	\$5,011.1
Year 2018	-10.0%	-5.3%	8.3%	8.0%	\$65.44	402	1.4%	\$5,108.8
Period Return	0.9%	3/1/2014-12/31/2018						

Composite for portfolio consisting of: Focused Strategies - Alternatives

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 8/1/2014-12/31/2014	1.1%	0.4%	na*	na*	\$0.09	3	na	\$4,232.2
Year 2015	-4.3%	-3.7%	na*	na*	\$0.11	4	na	\$3,895.8
Year 2016	2.0%	2.3%	na*	na*	\$0.69	9	0.1%	\$4,102.2
Year 2017	4.2%	2.7%	3.6%	3.4%	\$0.77	9	0.2%	\$5,011.1
Year 2018	-6.1%	-3.5%	3.9%	3.8%	\$1.94	27	0.3%	\$5,108.8
Period Return	-0.8%		8/1/2014-12/31/2018					

Composite for portfolio consisting of: Focused Strategies - Domestic Equities

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 5/1/2015-12/31/2015	-0.2%	-1.7%	na*	na*	\$0.00	1	na	\$3,895.8
Year 2016	13.7%	12.7%	na*	na*	\$0.86	9	na	\$4,102.2
Year 2017	22.1%	21.1%	na*	na*	\$3.54	35	0.3%	\$5,011.1
Year 2018	-5.7%	-5.2%	10.7%	11.3%	\$14.23	97	0.3%	\$5,108.8
Period Return	7.6%		5/1/2015-12/31/2018					

Composite for portfolio consisting of: Focused Strategies - Enhanced Fixed Income

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Year 2016	3.9%	2.7%	na*	na*	\$2.11	17	na	\$4,102.2
Year 2017	2.3%	3.5%	na*	na*	\$8.66	47	0.5%	\$5,011.1
Year 2018	-2.5%	0.0%	2.1%	2.9%	\$7.88	52	0.4%	\$5,108.8
Period Return	1.2%		1/1/2016 - 12/31/2018					

Composite for portfolio consisting of: Focused Strategies - Focused ESG

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 4/1/2018-12/31/2018	-10.5%	-8.0%	na*	na*	\$0.20	4	na	\$5,108.8
Period Return	-10.5%		4/1/2018 - 12/31/2018					

Composite for portfolio consisting of: Focused Strategies - International Equities

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 7/1/2014-12/31/2014	-2.4%	-8.9%	na*	na*	\$0.08	3	na	\$4,232.2
Year 2015	-1.9%	-5.7%	na*	na*	\$0.10	4	na	\$3,895.8
Year 2016	1.4%	4.5%	na*	na*	\$0.18	3	na	\$4,102.2
Year 2017	26.4%	27.2%	11.4%	12.0%	\$1.45	16	0.7%	\$5,011.1

Year 2018	-14.4%	-14.2%	11.5%	11.5%	\$3.45	46	0.4%	\$5,108.8
Period Return	1.1%	7/1/2014-12/31/2018						

Composite for portfolio consisting of: Focused Strategies - Protected Equities

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 4/1/2014-12/31/2014	5.8%	5.5%	na*	na*	\$1.00	12	na	\$4,232.2
Year 2015	-2.5%	-0.4%	na*	na*	\$4.35	50	1.1%	\$3,895.8
Year 2016	9.1%	8.4%	na*	na*	\$11.77	121	1.4%	\$4,102.2
Year 2017	20.1%	16.6%	9.0%	7.7%	\$54.92	454	0.5%	\$5,011.1
Year 2018	-8.4%	-4.7%	9.4%	8.2%	\$76.65	690	0.7%	\$5,108.8
Period Return	4.6%	4/1/2014-12/31/2018						

Composite for portfolio consisting of: Focused Strategies - Real Assets

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 8/1/2014-12/31/2014	-9.6%	-10.9%	na*	na*	\$0.22	6	na	\$4,232.2
Year 2015	-18.6%	-16.7%	na*	na*	\$0.10	5	na	\$3,895.8
Year 2016	10.0%	16.2%	na*	na*	\$0.09	4	na	\$4,102.2
Year 2017	9.2%	13.4%	9.9%	11.3%	\$0.31	7	na	\$5,011.1
Year 2018	-9.6%	-10.0%	9.2%	9.9%	\$0.43	11	0.4%	\$5,108.8
Period Return	-5.0%	8/1/2014-12/31/2018						

Composite for portfolio consisting of: Focused Strategies - Tax Aware Bond

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Year 2016	-1.7%	0.3%	na*	na*	\$1.43	12	na	\$4,102.2
Year 2017	2.5%	5.5%	na*	na*	\$4.04	39	0.6%	\$5,011.1
Year 2018	-0.4%	1.3%	2.8%	3.4%	\$5.72	55	0.4%	\$5,108.8
Period Return	0.1%	1/1/2016 - 12/31/2018						

Composite for portfolio consisting of: Focused Strategies - Thematic Growth

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 5/1/2014-12/31/2014	0.2%	3.7%	na*	na*	\$0.34	7	na	\$4,232.2
Year 2015	-4.8%	-1.8%	na*	na*	\$0.36	7	1.0%	\$3,895.8
Year 2016	10.0%	9.6%	na*	na*	\$0.22	5	na	\$4,102.2
Year 2017	21.1%	23.6%	9.2%	10.4%	\$0.24	5	na	\$5,011.1
Year 2018	-11.7%	-8.7%	9.3%	10.7%	\$0.34	6	0.4%	\$5,108.8
Period Return	2.5%	5/1/2014-12/31/2018						

Composite for portfolio consisting of: Focused Strategies - Macro Inflation

	Composite Returns		3-Year Standard Deviation		Total Assets	Number of Accounts	Composite Dispersion (std dev)	Firm Assets
	CLS	BM	CLS	BM	(\$ Million)			(\$ Million)
Period 4/1/2014-11/30/2014	-5.1%	2.0%	na*	na*	\$0.07	3	na	\$4,232.2
Year 2015	-10.8%	-3.9%	na*	na*	\$0.06	3	na	\$3,895.8
Year 2016	0.2%	4.9%	na*	na*	\$0.02	1	na	\$4,102.2
Period 1/1/2017-7/31/2017	-2.7%	-0.9%	na*	na*	na	na	na	na
Period Return	-5.2%		4/1/2014-7/31/2017 [†]					

Composite for portfolio consisting of: Focused Strategies - Active Growth

	Composite Returns		3-Year Standard Deviation		Total Assets	Number of Accounts	Composite Dispersion (std dev)	Firm Assets
	CLS	BM	CLS	BM	(\$ Million)			(\$ Million)
Period 11/1/2014-12/31/2014	1.0%	0.5%	na*	na*	\$0.04	1	na	\$4,232.2
Year 2015	-0.3%	2.6%	na*	na*	\$0.21	5	na	\$3,895.8
Period 1/1/2016 - 5/31/2016	0.4%	1.2%	na*	na*	na	na	na	na
Period Return	0.7%		11/1/2014-5/31/2016 [†]					

Composite for portfolio consisting of: Focused Strategies - Active Value

	Composite Returns		3-Year Standard Deviation		Total Assets	Number of Accounts	Composite Dispersion (std dev)	Firm Assets
	CLS	BM	CLS	BM	(\$ Million)			(\$ Million)
Period 6/1/2014-12/31/2014	0.7%	0.5%	na*	na*	\$0.17	4	na	\$4,232.2
Year 2015	-9.4%	-6.5%	na*	na*	\$0.13	3	na	\$3,895.8
Period 1/1/2016- 5/31/2016	3.4%	3.5%	na*	na*	na	na	na	na
Period Return	-2.9%		6/1/2014 - 5/31/2016 [†]					

Composite for portfolio consisting of: High Quality Strategic - Aggressive

	Composite Returns		3-Year Standard Deviation		Total Assets	Number of Accounts	Composite Dispersion (std dev)	Firm Assets
	CLS	BM	CLS	BM	(\$ Million)			(\$ Million)
Period 3/1/2015-12/31/2015	-6.4%	-5.6%	na*	na*	\$0.49	3	na	\$3,895.8
Period 1/1/2016 - 7/31/2016	6.7%	6.2%	na*	na*	na	na	na	na
Period Return	-0.1%		3/1/2015-7/31/2016 [†]					

Composite for portfolio consisting of: High Quality Strategic - Moderately Aggressive

	Composite Returns		3-Year Standard Deviation		Total Assets	Number of Accounts	Composite Dispersion (std dev)	Firm Assets
	CLS	BM	CLS	BM	(\$ Million)			(\$ Million)
Period 5/1/2014-12/31/2014	5.6%	6.0%	na*	na*	\$3.70	7	na	\$4,232.2
Year 2015	-1.6%	-1.5%	na*	na*	\$1.35	6	na	\$3,895.8
Period 1/1/2016 - 8/31/2016	6.1%	6.5%	na*	na*	na	na	na	na

Period Return 4.3% 5/1/2014-8/31/2016[†]

Composite for portfolio consisting of: High Quality Strategic - Moderate

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 4/1/2014-12/31/2014	4.4%	5.8%	na*	na*	\$0.17	1	na	\$4,232.2
Period 1/1/2015-1/31/2015	-0.1%	-0.2%	na*	na*	\$0.16	1	na	na
Period 3/1/2015-12/31/2015	-3.9%	-3.6%	na*	na*	\$0.90	6	na	\$3,895.8
Period 1/1/2016 - 8/31/2016	5.4%	6.3%	na*	na*	na	na	na	na
Period Return	0.8%							3/1/2015-8/31/2016 [†]

Composite for portfolio consisting of: High Quality Strategic - Moderately Conservative

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 3/1/2014-12/31/2014	2.9%	5.3%	na*	na*	\$0.53	1	na	\$4,232.2
Year 2015	-2.0%	-0.5%	na*	na*	\$0.61	2	na	\$3,895.8
Period 1/1/2016 - 8/31/2016	5.2%	6.2%	na*	na*	na	na	na	na
Period Return	2.4%							3/1/2014 - 8/31/2016 [†]

Composite for portfolio consisting of: High Quality Strategic - Conservative

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 5/1/2015-12/31/2015	-1.1%	-1.9%	na*	na*	\$0.11	1	na	\$3,895.8
Period 1/1/2016 - 7/31/2016	3.2%	6.0%	na*	na*	na	na	na	na
Period Return	1.7%							5/1/2015 - 7/31/2016 [†]

Composite for portfolio consisting of: Focused Strategies - Cash Balance

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 11/1/2015 - 12/31/2015	-0.3%	-0.8%	na*	na*	\$0.00	1	na	\$3,895.8
Year 2016	5.0%	1.1%	na*	na*	\$0.50	2	na	\$4,102.2
Period 1/1/2017-11/30/2017	7.0%	2.3%	na*	na*	na	na	na	na
Period Return	5.6%							11/1/2015 - 11/30/2017 [†]

Composite for portfolio consisting of: Income

	Composite Returns		3-Year Standard Deviation		Total Assets (\$ Million)	Number of Accounts	Composite Dispersion (std dev)	Firm Assets (\$ Million)
	CLS	BM	CLS	BM				
Period 4/1/2009-12/31/2009	39.8%	50.0%	na*	na*	\$3.50	47	na	\$4,612.0
Year 2010	9.2%	14.9%	na*	na*	\$9.89	77	8.6%	\$7,077.1
Year 2011	-8.4%	-4.8%	na*	na*	\$11.70	53	1.9%	\$7,150.3

Period 1/1/2012-3/31/2012	3.9%	13.1%	na*	na*	na	na	na	na
Compound Return	13.3%	4/1/2009 - 3/31/2012 [†]						

[†] The composite has been terminated. The termination date is included in the Composite table located in the Disclosures.

Disclosures

CLS Investments, LLC ("CLS") is an SEC registered investment adviser. CLS claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. CLS has been independently verified for the periods 01/01/2003 – 12/31/2016. A copy of the verification reports are available upon request. Verification assesses whether (1) the firm has complied with all of the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

Accounts are assigned to a composite based on the CLS investment strategy and the client's risk tolerance. CLS classifies our investment strategies into the following groups, Risk Budgeted, Protection, Focused Strategies, High Quality Strategic, Endowment, and Income. Accounts assigned to the Risk Budget composites utilize an active asset allocation strategy to build a balance diversified portfolio that is representative of the client's tolerance for risk. Protection composites are also Risk Budgeted, but contain accounts that utilize a strategy that is tactical in nature and designed to protect against large market declines. Non-Risk Budgeted composites, including Focused Strategies, High Quality Strategic, and Income, include accounts that have a similar investment objective, as further described in the composite descriptions. The firm's list of composite descriptions is available upon request and included herein.

The "30 to 39" and "Protection 30 to 39" composites were redefined as of January 1, 2014 to "20 to 39" and "Protection 20 to 39." The composite chart discloses the redefined composite description and benchmark. The composite was redefined because there are more offerings now available and utilized at the lower risk budget score, making it feasible to effectively manage clients at the lower range. Due to this change, the benchmark was also redefined from 35% EBP/ 65% Bloomberg Barclays 1-3 Month U.S. Tbill Index to 30% EBP/ 70% Bloomberg Barclays 1-3 Month U.S. Tbill Index effective as of January 1, 2014. The benchmark was refined because 30 is the midpoint between 20 to 39 for both "30 to 39" and "Protection 30 to 39" composites.

Prior to December 13, 2014, the equity portion for High Quality-Moderately Aggressive, High Quality-Moderate, and High Quality-Moderately Conservative was a blended index comprised of 80% domestic equity (represented by the Russell 3000 Index) and 20% international equity (represented by the MSCI ACWI ex U.S. Index), rebalanced daily. Beginning on December 13, 2014, the equity portion became 60% domestic equity (represented by the Russell 3000 Index) and 40% international equity (represented by the MSCI ACWI ex U.S. Index), rebalanced daily.

Returns are presented net of management fees and trading expenses, and reflect the reinvestment of all income. Net of fees performance is created by computing, on a monthly basis, gross fee returns and reducing the return for each account by 1/12th of the applicable annual management fee rate. Management fees incurred will vary and range from 0% up to 2.65%. See CLS's Form ADV, available at www.clinvest.com, for information regarding CLS's standard fee schedules.

Performance results may or may not depict the actual investment experience of any single client due to the timing of investment contributions, withdrawals, trade implementations and client or adviser directed investments. Composite performance results exclude (i) accounts under CLS management which do not maintain a balance during the entire composite period, and (ii) certain accounts under CLS management that have temporarily been removed from CLS discretion through client initiated actions. Accounts with a significant cash flow will be excluded from composites for the month when the cash flow occurs. Significant is defined as (i) the cash flow exceeds 10% of the account's beginning value for the month and (ii) the cash flow is not allocated on the date of receipt. CLS management fees are considered a cash flow for the purposes of calculating the 10% figure. Past performance is not indicative of future results.

The annual composite dispersion is an equal-weighted standard deviation calculated for the accounts in the composite over the entire year. Dispersion is "na" for partial year periods. Standard deviation is a statistical measure of the historical volatility of a mutual fund or portfolio, usually computed using 36 monthly returns. The three year standard deviation is "na" due to the lack of 36 months of consistent performance for the composite.

The U.S. Dollar is the currency used to express performance in the composite tables. \$1.00 is the minimum asset level for a portfolio to be included in composite calculation.

Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Beginning in March 2004 and continuing through the present time, CLS has utilized the assistance of a sub-adviser or investment research provider for certain client accounts as described in CLS's ADV.

On April 10, 2003, Clarke Lanzen Skalla Investment Firm, Inc. changed its form of organization from a corporation to a limited liability company. It is now known as CLS Investments, LLC. CLS Investments, LLC relies on the performance data of its predecessor.

CLS participates in a wrap fee program. For wrap fee accounts, the following fees are included in the wrap fee: trading and transaction costs, investment management, and portfolio monitoring. Please refer to our Wrap Fee Program Brochure for additional details regarding these strategies. **Wrapped fee accounts make up between 0% and 3% of the designated composites for each year represented by (*) in the table below. The percentage of wrapped fee accounts per composite for 2015 and 2016 have been corrected.

Percentage of wrapped fee accounts per composite

Composite	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
100 Risk Budget Composite	*	*	6.2%	5.0%	11.8%	8.9%	18.4%	17.7%	14.0%	12.1%
87-100 Risk Budget Composite	*	*	5.4%	6.3%	10.9%	9.8%	17.3%	17.3%	17.1%	16.2%
71-86 Risk Budget Composite	*	*	6.8%	8.7%	10.2%	11.5%	21.5%	24.3%	26.5%	24.3%

Disclosures (continued)



Percentage of wrapped fee accounts per composite

Composite	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
57-70 Risk Budget Composite	*	*	10.2%	14.9%	17.9%	18.3%	29.5%	33.1%	34.9%	32.1%
40-56 Risk Budget Composite	*	*	17.1%	22.2%	16.8%	25.7%	39.2%	41.2%	42.5%	39.2%
20-39 Risk Budget Composite	*	*	21.6%	18.3%	30.2%	23.0%	45.7%	49.0%	49.1%	43.3%
100 RB Protection Composite	na	*	*	*	*	87.2%	71.0%	71.3%	*	*
87-100 RB Protection Composite	na	*	*	*	49.5%	55.1%	58.6%	59.4%	*	*
71-86 RB Protection Composite	na	*	8.1%	7.7%	6.8%	9.6%	6.2%	6.2%	*	*
57-70 RB Protection Composite	na	*	5.1%	8.6%	16.5%	9.4%	14.0%	12.8%	*	*
40-56 RB Protection Composite	na	*	13.0%	11.0%	5.1%	10.0%	21.7%	18.8%	*	*
20-39 RB Protection Composite	na	*	17.6%	53.3%	*	*	20.9%	15.2%	*	*
Focused Strategies - Active High Quality	na	na	na	na	na	na	na	86.7%	100.0%	40.89
Focused Strategies - Active Income	na	na	na	na	na	*	94.5%	92.4%	99.8%	78.2%
Focused Strategies - Alternatives	na	na	na	na	na	*	59.0%	86.4%	100.0%	19.5%
Focused Strategies - Domestic Equities	na	na	na	na	na	na	*	70.2%	100.0%	27.2%
Focused Strategies - Enhanced Fixed Income	na	na	na	na	na	na	na	77.8%	100.0%	76.4%
Focused Strategies - Focused ESG	na	na	na	na	na	na	na	na	na	47.0%
Focused Strategies - International Equities	na	na	na	na	na	*	45.0%	100.0%	100.0%	45.6%
Focused Strategies - Protected Equities	na	na	na	na	na	*	87.1%	84.5%	77.6%	37.5%
Focused Strategies - Real Assets	na	na	na	na	na	*	19.3%	23.4%	100.0%	83.2%
Focused Strategies - Tax Aware Bond	na	na	na	na	na	na	na	94.7%	100.0%	63.2%
Focused Strategies - Thematic Growth	na	na	na	na	na	*	85.7%	100.0%	100.0%	0.0%
Focused Strategies - Macro Inflation	na	na	na	na	na	*	32.2%	*	na	na
Focused Strategies - Cash Balance	na	na	na	na	na	na	na	99.4%	na	na
Focused Strategies - Active Growth	na	na	na	na	na	*	100.0%	na	na	na
Focused Strategies - Active Value	na	na	na	na	na	*	*	na	na	na
High Quality Strategic - Aggressive	na	na	na	na	na	na	28.4%	na	na	na
High Quality Strategic - Moderately Aggressive	na	na	na	na	na	*	74.5%	na	na	na
High Quality Strategic - Moderate	na	na	na	na	na	*	83.2%	na	na	na
High Quality Strategic - Moderately Conservative	na	na	na	na	na	*	18.5%	na	na	na
High Quality Strategic - Conservative	na	na	na	na	na	na	100.0%	na	na	na

Disclosures (continued)

Percentage of non-fee accounts per composite										
Composite	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
100 Risk Budget Composite	7.1%	7.0%	6.3%	6.5%	5.3%	5.1%	7.0%	7.0%	5.8%	3.9%
87-100 Risk Budget Composite	3.0%	3.3%	3.2%	3.0%	6.9%	4.9%	4.0%	3.7%	4.3%	2.7%
71-86 Risk Budget Composite	1.8%	1.6%	1.4%	1.6%	4.4%	4.0%	2.5%	2.6%	2.8%	2.3%
57-70 Risk Budget Composite	1.7%	1.6%	1.7%	1.6%	2.9%	3.0%	2.0%	1.7%	2.1%	1.9%
40-56 Risk Budget Composite	0.6%	2.0%	1.5%	2.5%	1.9%	1.9%	1.7%	1.7%	1.8%	1.2%
20-39 Risk Budget Composite	3.0%	2.5%	1.7%	0.5%	1.3%	2.3%	1.9%	3.8%	7.3%	8.9%
100 RB Protection Composite	na	0.0%	0.0%	na	na	0.0%	0.0%	56.8%	0.0%	0.0%
87-100 RB Protection Composite	na	3.6%	0.0%	5.3%	5.4%	0.0%	0.0%	25.8%	6.2%	4.1%
71-86 RB Protection Composite	na	2.5%	1.3%	4.0%	1.8%	1.6%	2.1%	2.2%	3.5%	2.4%
57-70 RB Protection Composite	na	1.2%	1.5%	0.8%	1.9%	1.5%	1.3%	2.4%	1.6%	0.7%
40-56 RB Protection Composite	na	0.2%	0.2%	1.1%	2.8%	1.6%	1.8%	2.9%	1.4%	1.1%
20-39 RB Protection Composite	na	0.0%	2.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.7%
Focused Strategies - Active High Quality	na	na	na	na	na	na	na	7.8%	0.0%	5.9%
Focused Strategies - Active Income	na	na	na	na	na	0.0%	0.1%	0.7%	0.3%	0.0%
Focused Strategies - Alternatives	na	na	na	na	na	0.0%	0.0%	0.0%	0.0%	0.0%
Focused Strategies - Cash Balance	na	na	na	na	na	na	100.0%	0.6%	na	na
Focused Strategies - Domestic Equities	na	na	na	na	na	na	100.0%	0.4%	0.0%	0.0%
Focused Strategies - Enhanced Fixed Income	na	na	na	na	na	na	na	2.8%	2.6%	8.0%
Focused Strategies - Focused ESG	na	na	na	na	na	na	na	na	na	1.8%
Focused Strategies - International Rotation	na	na	na	na	na	62.0%	46.1%	10.5%	7.2%	6.7%
Focused Strategies - Protected Equities	na	na	na	na	na	0.0%	0.0%	0.0%	14.0%	13.7%
Focused Strategies - Real Assets	na	na	na	na	na	0.0%	0.0%	0.0%	5.3%	0.0%
Focused Strategies - Tax Aware Bond	na	na	na	na	na	na	na	0.2%	15.5%	11.0%
Focused Strategies - Thematic Growth	na	na	na	na	na	28.7%	26.2%	21.4%	25.5%	15.7%
Focused Strategies - Macro Inflation	na	na	na	na	na	0.0%	0.0%	0.0%	na	na
Focused Strategies - Active Growth	na	na	na	na	na	100.0%	17.9%	na	na	na
Focused Strategies - Active Value	na	na	na	na	na	36.8%	46.1%	na	na	na
High Quality Strategic - Aggressive	na	na	na	na	na	na	0.0%	na	na	na
High Quality Strategic - Moderately Aggressive	na	na	na	na	na	100.0%	19.7%	na	na	na
High Quality Strategic - Moderate	na	na	na	na	na	0.0%	0.0%	na	na	na

Disclosures (continued)



Percentage of non-fee accounts per composite

Composite	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
High Quality Strategic - Moderately Conservative	na	na	na	na	na	0.0%	0.0%	na	na	na
High Quality Strategic - Conservative	na	na	na	na	na	na	0.0%	na	na	na

Composite	Composite Description	Composite Benchmark	Composite Creation Date	Composite Termination Date
100 to 100	The Risk Budget 100 Composite contains all discretionary accounts that have a risk budget of 100.	100% Equity Baseline ("EBP"), rebalanced daily	1/1/1993	
87 to 100	The Risk Budget 94 Composite contains all discretionary accounts that have a risk budget between 87 and 100.	94% EBP/ 6% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	1/1/1993	
71 to 86	The Risk Budget 79 Composite contains all discretionary accounts that have a risk budget between 71 and 86.	79% EBP/ 21% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	1/1/1993	
57 to 70	The Risk Budget 64 Composite contains all discretionary accounts that have a risk budget between 57 and 70.	64% EBP/ 36% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	1/1/2003	
40 to 56	The Risk Budget 48 Composite contains all discretionary accounts that have a risk budget between 40 and 56.	48% EBP/ 52% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	1/1/2003	
20 to 39	The Risk Budget 30 Composite contains all discretionary accounts that have a risk budget between 20 and 39.	30% EBP/ 70% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	1/1/2009	
Protection 100 to 100	The Protection Risk Budget 100 Composite contains all discretionary accounts that have a risk budget of 100.	100% Equity Baseline (EBP), rebalanced daily	2/1/2010	
Protection 87 to 100	The Protection Risk Budget 94 Composite contains all discretionary accounts that have a risk budget between 87 and 100.	94% EBP/ 6% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	2/1/2010	
Protection 71 to 86	The Protection Risk Budget 79 Composite contains all discretionary accounts that have a risk budget between 71 and 86.	79% EBP/ 21% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	2/1/2010	
Protection 57 to 70	The Protection Risk Budget 64 Composite contains all discretionary accounts that have a risk budget between 57 and 70.	64% EBP/ 36% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	1/1/2010	
Protection 40 to 56	The Protection Risk Budget 48 Composite contains all discretionary accounts that have a risk budget between 40 and 56.	48% EBP/ 52% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	2/1/2010	
Protection 20 to 39	The Protection Risk Budget 30 Composite contains all discretionary accounts that have a risk budget between 20 and 39.	30% EBP/ 70% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	2/1/2010	
Focused Strategies - Active High Quality	The Focused Strategies Active High Quality Composite contains all discretionary accounts that have indicated a exposure to high quality equities as their primary investment objective, and are not assigned a risk budget score.	100% Equity Baseline (EBP), rebalanced daily	6/1/2016	
Focused Strategies - Active Income	The Focused Strategies Active Income Composite contains all discretionary accounts that have indicated a targeted income level as their primary investment objective, and are not assigned a risk budget score.	Nasdaq U.S. Multi-Asset Diversified Income Index	3/1/2014	
Focused Strategy - Alternatives	The Focused Strategy Alternatives Composite contains all discretionary accounts that have indicated exposure to alternative assets and strategies as their primary investment objective, and are not assigned a risk budget score.	Morningstar Diversified Alternatives Index [†]	8/1/2014	
Focused Strategies - Domestic Equities	The Focused Strategy Domestic Equities Composite contains all discretionary accounts that have indicated exposure to domestic equities as their primary investment objective, and are not assigned a risk budget score.	Russell 3000 Index	5/1/2015	

Disclosures (continued)

Composite	Composite Description	Composite Benchmark	Composite Creation Date	Composite Termination Date
Focused Strategies - Enhanced Fixed Income	The Focused Strategies Enhanced Fixed Income Composite contains all discretionary accounts that have indicated exposure to fixed income assets as their primary investment objective, and are not assigned a risk budget score.	Barclays Capital U.S. Aggregate Bond Index	1/1/2016	
Focused Strategies - Focused ESG	The Focused Strategies - Focused ESG Composite contains all discretionary accounts that have indicated exposure to equities which exhibit favorable traits in the categories of Environmental, Social, and Governance, and are not assigned a risk budget score.	100% Equity Baseline (EBP), rebalanced daily	4/1/2018	
Focused Strategies - International Equities	The Focused Strategies International Rotation Composite contains all discretionary accounts that have indicated exposure to international equity assets as their primary investment objective, and are not assigned a risk budget score.	MSCI ACWI ex U.S. Index	7/1/2014	
Focused Strategies - Protected Equities	The Focused Strategies Protected Equities Composite contains all discretionary accounts that desire equity exposure, and a systematic strategy to respond to market declines. These accounts are not assigned a risk budget score.	60% Russell 3000 Index/ 15% MSCI ACWI ex U.S. Index/ 25% Bloomberg Barclays 1-3 Month U.S. Tbill Index, rebalanced daily	4/1/2014	
Focused Strategies - Real Assets	The Focused Strategies Real Assets Composite contains all discretionary accounts that have indicated exposure to real assets as their primary investment objective, and are not assigned a risk budget score.	33% Dow Jones Global Select Real Estate Index/ 34% Dow Jones UBS Commodity Index/ 33% S&P Global Natural Resources Index, rebalanced monthly	8/1/2014	
Focused Strategies - Tax Aware Bond	The Focused Strategies Tax Aware Bond Composite contains all discretionary accounts that desire exposure to fixed income and a desire to minimize tax exposure as their primary investment objective, and are not assigned a risk budget score.	Bloomberg Barclays Municipal Bond Index	1/1/2016	
Focused Strategies - Thematic Growth	The Focused Strategies Thematic Growth Composite contains all discretionary accounts that desire targeted, active exposure as their primary investment objective, and are not assigned a risk budget score.	100% Equity Baseline ("EBP"), rebalanced daily	5/1/2014	
Focused Strategies - Macro Inflation	The Focused Strategies Macro Inflation Composite contains all discretionary accounts that have indicated sensitivity to inflation as their primary investment concern, and are not assigned a risk budget score.	Morningstar U.S. Real Asset Index	4/1/2014	7/31/2017
Focused Strategy - Cash Balance	The Focused Strategy Cash Balance Composite contains all discretionary accounts that have indicated an absolute return target as their primary investment objective. The return target varies by account, but is generally expected to be between 3% and 6%. These accounts are not assigned a risk budget score.	Bloomberg Barclays U.S. 7-10 Year Treasury Index	11/1/2015	11/30/2017
Focused Strategies - Active Growth	The Active Growth Composite contains all discretionary accounts that have indicated exposure to growth-oriented equity assets as their primary investment objective, and are not assigned a risk budget score.	60% Russell 3000 Growth Index/ 40% MSCI ACWI ex U.S. Growth Index, rebalanced monthly	11/1/2014	5/31/2016
Focused Strategies - Active Value	The Active Value Composite contains all discretionary accounts that have indicated exposure to value-oriented equity assets as their primary investment objective, and are not assigned a risk budget score.	60% Russell 3000 Value Index/ 40% MSCI ACWI ex U.S. Value Index, rebalanced monthly	6/1/2014	3/31/2016
High Quality Strategic - Aggressive	The High Quality Strategic Aggressive Composite contains all discretionary accounts which are strategic in nature, and desire target equity exposure of 100%.	100% Equity Baseline ("EBP"), rebalanced daily	5/1/2014	7/31/2016
High Quality Strategic - Moderately Aggressive	The High Quality Strategic Moderately Aggressive Composite contains all discretionary accounts which are strategic in nature, and desire target equity exposure of between 70 and 89%.	80% EBP/ 20% Barclays Capital U.S. Aggregate Bond Index, rebalanced annually	5/1/2014	8/31/2016

Disclosures (continued)

Composite	Composite Description	Composite Benchmark	Composite Creation Date	Composite Termination Date
High Quality Strategic - Moderate	The High Quality Strategic Moderate Composite contains all discretionary accounts which are strategic in nature, and desire target equity exposure of between 50 and 69%.	60% EBP/ 40% Barclays Capital U.S. Aggregate Bond Index, rebalanced annually	4/1/2014	8/31/2016
High Quality Strategic - Moderately Conservative	The High Quality Strategic Moderately Conservative Composite contains all discretionary accounts which are strategic in nature, and desire target equity exposure of between 30 and 49%.	40% EBP/ 60% Barclays Capital U.S. Aggregate Bond Index, rebalanced annually	3/1/2014	8/31/2016
High Quality Strategic - Conservative	The High Quality Strategic Conservative Composite contains all discretionary accounts which are strategic in nature, and desire target equity exposure of between 19 and 29%.	20% EBP/ 80% Barclays Capital U.S. Aggregate Bond Index, rebalanced annually	3/1/2014	7/31/2016
Income	The Income Composite contains all discretionary accounts that have a strategy classified as income-generating.	100% EBP, rebalanced daily	4/1/2009	3/31/2012

The Equity Baseline ("EBP") is a blended index comprised of 60% domestic equity (represented by the Russell 3000 Index) and 40% international equity (represented by the MSCI ACWI ex US Index), rebalanced daily.

†Effective January 1, 2018, the benchmark for the Focused Strategy – Alternatives composite was changed from a blended index consisting of 50% Russell 3000 / 50% Bloomberg Barclays U.S. Aggregate Bond Index to the Morningstar Diversified Alternatives Index to better reflect the holdings within the portfolio. The Morningstar Diversified Alternatives index is shown for all timeframes.

The Russell 3000 Index is an unmanaged index considered representative of the U.S. stock market. The index is composed of the 3,000 largest U.S. stocks. The MSCI All-Countries World Index, excluding U.S. ("ACWI ex U.S.") is an index considered representative of stock markets of developed and emerging markets, excluding those of the U.S. The Bloomberg Barclays 1-3 Month U.S. Treasury Bill® Index includes all publicly issued zero-coupon U.S. Treasury Bills that have a remaining maturity of less than 3 months and more than 1 month, are rated investment grade, and have \$250 million or more of outstanding face value. The Nasdaq Multi-Asset Diversified Income Index is an index encompassing U.S. Equities, U.S. REITs, Master Limited Partnerships, Preferred Stocks, and High Yield Corporate Bonds. The Morningstar Diversified Alternatives Index allocates among a comprehensive set of alternative underlying ETFs that employ alternative and non-traditional strategies such as long/short, market neutral, managed futures, hedge fund replication, private equity, infrastructure or inflation-related investments. The Bloomberg Barclays U.S. Aggregate Bond® Index measures the performance of the total United States investment-grade bond market.

The Dow Jones Global Select Real Estate Securities Index is composed of equity real estate investment trusts and real estate operating companies traded globally. The Bloomberg Commodity Index is composed of futures contracts on physical commodities. Unlike equities, which typically entitle the holder to a continuing stake in a corporation, commodity futures contracts normally specify a certain date for the delivery of the underlying physical commodity. The S&P Global Natural Resources Index is composed of 90 of the largest publicly-traded companies in the natural resources and commodities businesses. The Bloomberg Barclays Municipal Bond Index is a market value weighted index of investment grade municipal bonds with maturities of one year or more. The Morningstar U.S. Real Asset Index is a diversified portfolio of four different asset classes that have historically displayed high sensitivity to inflation. Asset classes include a 40% allocation to Treasury Inflation Protected Securities, a 30% allocation to Commodities, a 15% allocation to Real Estate Investment Trusts, and a 15% allocation to Commodity Stocks. The Russell 3000 Growth Index and the Russell 3000 Value Index are indices based on the Russell 3000 which gauge performance of stocks considered growth or value, respectively. The Bloomberg Barclays U.S. 7-10 Year Treasury Index includes treasury bonds issued by the USA with a time to maturity of at least 7 years but no more than 10 years.

The returns for the indexes are total returns, which include reinvestment of dividends. The volatility of the indexes may be materially different from the individual performance attained by a specific investor. In addition, portfolio holdings of investors may differ significantly from the securities that comprise the indexes. You cannot invest directly in an index.

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